



THE
FRANCIS
CRICK
INSTITUTE

APPOINTMENT OF HEAD OF STRATEGIC PARTNERSHIPS SEPTEMBER 2019



Saxton Bampfylde

AN INTRODUCTION TO THE FRANCIS CRICK INSTITUTE



A unique and highly ambitious endeavour, The Francis Crick Institute was created to help understand the fundamental biology underlying human health, why disease develops, and to find new ways to diagnose, prevent and treat a range of illnesses, such as cancer, heart disease and stroke, infections and neurodegenerative diseases.

The Institute is a world-leading centre of biomedical research and innovation. It promotes connections between researchers and disciplines and between academic institutions, healthcare organisations and businesses. Dedicated to research excellence, the institute has the scale, vision and expertise to tackle the most challenging scientific questions underpinning health and disease.

The Crick is located in a new, purpose built research centre in St. Pancras and has c. 1,500 staff.

Strategic priorities of the Crick:

- Pursue discovery without boundaries.
- Create future science leaders.
- Collaborate creatively to advance UK science and innovation.
- Accelerate translation for health and wealth.
- Engage and inspire the public.

For a further introduction, visit our [website](#) or see our latest [annual report](#).

OUR FOUNDING PARTNERS



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THE OPPORTUNITY



This is an exciting opportunity to play a key, enabling role for one of the UK's premier scientific institutions. The position of Head of Strategic Partnerships is a new position in the Institute with responsibility for driving strategic institute grants and partnerships.

The focus of these partnerships is to further the Institute's research and innovation funding with a view to contributing to the sustainability of the Institute's mandate. Established in-line with the vision of a world-leading UK Research landscape characterised by interdisciplinarity and ambition, the Francis Crick is well placed to take advantage of the Government's renewed focus on scientific funding. However, with a variety of pressures facing the sector, the Crick is keen to identify an exceptional person to ensure that its ambitions are supported by a rich and varied network of relationships and funding streams.

The Head of Strategic Partnerships will have responsibility for identifying funding opportunities with relevant organisations (collaborators, funders, research sector stakeholders such as NGOs / UKRI) and developing a flexible strategy alongside senior management. The role will also have responsibility for international engagement strategies. The role will be responsible for developing strategic funding applications together with each scientific lead and managing multiple opportunities simultaneously. It is expected that this person will spend much of their time with research Group Leaders, directly supporting strategic applications and building relationships with funding bodies and organisations.

For the successful candidate, this is the chance to develop a range of skills and work alongside some of the world's leading thinkers; The Crick is a uniquely rewarding place to work for those with an interest in scientific progress.

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KEY AREAS OF RESPONSIBILITY



- Enabling the Institute's research with regard to funding and partnerships.
- Monitoring the international and national research landscape in which the Institute operates.
- Differentiating and communicating the Institute's collaboration opportunities for research funding purposes.
- Sourcing research-related funding opportunities relevant to the Institute for both the short term and for longer-term sustainability.
- Managing large, complex research funding initiatives.
- Developing relationships/partnerships that support research and the vision of the relevant organisations.
- Negotiating with funders and other partners regarding their offerings, the Institute's offerings, the operating environment, and opportunities.
- Directly supporting Group leaders to develop a grant application or partnership proposal.

The position will report to the CFO with a dotted line to senior Group Leaders nominated to lead collaborations in selected scientific fields. The position will work closely with senior leadership.



PERSON SPECIFICATION



The Crick requires an exceptional person with a broad range of experience. You will be intellectually capable and robust, able to engage effectively with the UK's foremost minds. You will be able to establish effective processes and work effectively within a complex governance structure. You should embody and demonstrate our core Crick values: Boldness, Imagination, Openness, Dynamism and Collegiality, in addition to the following:

About you:

- Education to postgraduate degree level.
- Excellent communication and interpersonal skills, able to engage with people at all levels internally, with partners and externally.
- Confidence and credibility to work with members of wide, interdisciplinary research community both internal and external.
- Strong planning and organisational skills.
- Excellent negotiating, interpersonal and diplomacy skills, specifically complemented by a sensitivity to scientific practice and culture.
- Keen to work in a collaborative and collegiate environment.
- Adept at working in a complex organisational structure where authority is derived from influence.

About your experience:

Essential

- Experience in proposal development with evidence of outstanding writing abilities.
- Requisite technical skills to work with scientific information, budgets and relevant IT systems.
- Experience representing a complex organisation and presenting convincingly on its behalf across a range of issues.

Preferred

- Knowledge of the biomedical research funding environment (national and international).
- Significant and demonstrable understanding and/or experience of working with HEIs and research organisations at a strategic level.
- An understanding of scientific and programmatic complexities and how to engage with and resolve them.

TERMS OF APPOINTMENT

This is a full-time, permanent position on Crick Terms & Conditions of Employment. An attractive package will be negotiated with the successful candidate. The role will be based at the Francis Crick Institute, King's Cross St Pancras.



Appointment will be subject to referencing.

HOW TO APPLY

Saxton Bampfylde Ltd is acting as an employment agency advisor to The Francis Crick Institute on this appointment.

Candidates should apply for this role through our website at www.saxbam.com/jobs using code **FADALB**.

Click on the 'apply' button and follow the instructions to upload a CV and cover letter. Letters should be addressed to Stephane Maikovsky, Chief Financial Officer.

The closing date for applications is noon on Monday the 16th of September.

If you are unable to apply through the website, please call Saxton Bampfylde on 0207 227 0880 quoting reference FADALB.

The Francis Crick Institute is an equal opportunities employer and welcomes applications from all suitably qualified persons regardless of their race, sex, disability, religion/belief, sexual orientation or age.





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